

"Dr. Livingstone, I presume?"

"'Yes', said he with a kind smile, lifting his cap slightly."

Remember the lines? They signalled the end of Sir Stanley's arduous search through the wilds of Africa for one particular man. We, too, are searching for a particular man. He is involved in the equipment side of data processing. He has problems we can solve for him!

We presume that you are our "Dr. Livingstone".

You are, if your answer to any of these questions is "Yes".

....Could you improve your data processing with a digital magnetic tape system with data rates to 1200 characters per second....a storage capacity of over 100,000 alpha-numeric characters....the ability to accept data from any print-out device, at slow or intermittent rates, unattended, on-line, off-line or at remote locations, then effect computer entry by reel or Dataphone at high computer speeds.... or vice versa....at an equipment cost of under \$3,000?

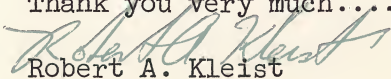
....Have you been involved in controversy over data losses due to skew error in tape transports where you and another group interchanged tapes and you couldn't prove which transport was at fault?

....If you periodically check tape transports, would you find a portable source of simulated commands useful for off-line exercising of the transport during checkout?

If you are our "Dr. Livingstone", just return the enclosed, post-paid, reply card. We'll send a full caravan of data to make your life easier in the tangled jungle of data processing. Maybe you'll smile and tip your hat to the cost and time savings Dartex equipment can bring to your operation.

If you are not our man, would you be good enough to jot the name of the "Livingstone" in your company on the reply card and send it to us? Give him our message next time he passes your way. Once we have found him, it will make a good story of better data processing. We'll name it "Dartex and Livingstone"....and mention your name!

Thank you very much.....


Robert A. Kleist
General Manager.

P.S. Visit with us at Booth 330, 1966 Spring Joint Computer Conference.